# **COMPARATIVE MARKET ANALYSIS**

2014 Q3 2 bedroom 2 bath Luxury Condos Downtown Jersey City

#### Prepared for:

Prospective Buyers NJ Wednesday, November 12, 2014

### Prepared By:

ALEX BAO WEICHERT REALTORS 273 GROVE ST JERSEY CITY, NJ 07302

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#### **AGENT RESUME**

Dear Perspective Buyers and Sellers,

I am very experienced in condo sales in Jersey City / Hoboken. With great local knowledge of every condo buildings' details, pros and cons, I will be able to help you analyze and make sound decisions.

For your information, I have compiled condos sold data in downtown Jersey City (Zip 07302) on a regular quarterly basis. You will find separate reports on 1br/1bath and 2bd/2bath condos.

CMA SUMMARY show all condos sold with contract dates in the reporting quarter.

**COMPARABLE S** show more information of each condo listed in the Summary.

- address
- unit #
- square feet
- listing price (LP)
- sold price (SP)
- contract date
- date on market (DOM)
- monthly fee (HOA)
- recent tax
- description

If you have any questions, feel free to contact me.

Warm regards,

#### Alex Bao

Sales Associate

Weichert Realtos Jersey City Downtown Office

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## **CMA SUMMARY REPORT**

CONDO-COOP Summary Statistics					
HIGH LOW AVERAGE M					
LP:	\$939,000	\$499,000	\$751,517	\$785,000	
SP:	\$944,500	\$494,800	\$753,839	\$785,000	

CONDO-COOP - Sold							
ADDRESS	Beds	TotBaths	Sq Feet	Close Date	DOM	LP	SP
689 LUIS M MARIN BLVD	2	2	1392	10/24/2014	76	\$499,000	\$494,800
158 WAYNE ST	2	2	1122	10/8/2014	26	\$499,000	\$516,000
357 VARICK ST	2	2	1167	10/1/2014	4	\$499,000	\$525,000
347 VARICK ST	2	2	1220	10/16/2014	8	\$535,000	\$555,000
264 9TH ST	2	2	1150	10/16/2014	14	\$585,000	\$572,500
591 JERSEY AVE	2	2	1270	10/1/2014	36	\$699,000	\$675,000
1 GREENE ST	2	2	1530	9/19/2014	16	\$725,000	\$715,000
149 ESSEX ST	2	2	1205	9/29/2014	18	\$699,999	\$725,000
222 MONTGOMERY ST	2	2	1223	9/24/2014	49	\$749,000	\$749,000
311 WASHINGTON ST	2	2	1364	9/30/2014	8	\$749,900	\$755,000
126 DUDLEY ST	2	2	1222	9/5/2014	20	\$769,000	\$780,000
201 LUIS M MARIN BLVD	2	2	1271	10/7/2014	29	\$785,000	\$785,000
102 CHRISTOPHER COLUMBUS DR	2	2	1189	9/26/2014	38	\$795,000	\$785,000
78 WAYNE ST	2	2	1125	10/17/2014	12	\$799,000	\$790,000
1 SHORE LANE	2	2	1170	9/2/2014	54	\$849,000	\$820,000
126 DUDLEY ST	2	2	1275	10/29/2014	4	\$839,000	\$849,000
105 GREENE ST	2	2	1259	9/18/2014	24	\$849,000	\$852,500
20 2ND ST	2	2	1173	10/10/2014	32	\$875,000	\$865,000
65 2ND ST	2	2	1105	9/30/2014	33	\$889,000	\$875,000
389 WASHINGTON ST	2	2	1247	10/3/2014	8	\$819,000	\$880,000
20 NEWPORT PARKWAY	2	2	1160	10/23/2014	9	\$899,998	\$899,998
1 SHORE LANE	2	2	1335	8/22/2014	37	\$938,000	\$930,000
389 WASHINGTON ST	2	2	1366	10/3/2014	10	\$939,000	\$944,500
Total Listings					Avg	Avg	Avg
23					24	\$751,517	\$753,839



MLS # 140008838

689 LUIS M MARIN Address

**BLVD** 

Price \$494,800

Adj Price \$494,800

Address	689 LUIS M MARIN BLVD	Days On Market	76
Unit Number	505	MoMaintFee	\$813
Sq Feet	1392	Taxes	\$9,313
Ask Price	\$499,000		
Sold Price	\$494,800		
Closing Date	10/24/2014		

Ad Rmks: Luxury loft near Hob PATH. 2 BR/2BA Dup w open floor plan, 18 ft ceilings w soaring windows. Oak kitchen w/granite, stainless, D/W, disp, custom bench w storage, breakfast bar, HUGE master, W/D, ample closets, AC, drenched in sunlight. 24 hr concierge, Elev, Gym, renovated lobby, courtyard w/ BBQ's, parking, package receipt, dry cleaning pickup and deliv, bike storage, pet friendly, recent carpet and paint in halls. Fees reduced 3 yrs in in a rowinclude heat, AC, more.



140009901 MLS #

Address 158 WAYNE ST

Price \$516,000 Adj Price \$516,000

Address	158 WAYNE ST	Days On Market	26
Unit Number	413A	MoMaintFee	\$706
Sq Feet	1122	Taxes	\$8,376
Ask Price	\$499,000		
Sold Price	\$516,000	•	

Ad Rmks: Gorgeous 2-bedroom / 2-bathroom duplex condo with tons of open space / high ceilings. The wrap-around terrace with southwest views of the Statue of Liberty is perfect for entertaining. This home features hardwood floors, ample closet space and a spiral staircase leading up to a grande master bedroom with an en-suite bathroom & plenty of sunlight. The Dixon Mills complex boasts concierge service, shuttle to PATH, full gym w/ basketball court, and close proximity to PATH trains. Garage parking included.

MoMaintFee

Taxes

\$722

\$8,713



MLS # 140010251

Address 357 VARICK ST

\$525,000

\$525,000 Price

Adj Price

Address Days On Market 357 VARICK ST 429B Unit Number Sq Feet 1167 Ask Price \$499,000 Sold Price \$525,000 Closing Date 10/1/2014

10/8/2014

Closing Date

Ad Rmks: Beautiful 2-bed, 1.5 bath loft-style unit in historic Dixon Mills. Modern kitchen w/ ss appliances, glass back splash and granite counter tops/breakfast bar opens to expansive living/dining area w/ separate office nook. Spacious bedrooms, tastefully renovated marble baths, gleaming h/w floors, c/a, w/d and custom closets. Amenities include state-of-the-art fitness center, lounge, courtyard w/ bbq grills and shuttle to PATH. Minutes to shops, restaurants and PATH.

Prepared by Alex Bao, Luxury Condo Sales Specialist, 201.881.6897 alexbao2000@gmail.com



MLS # 140010602 Address 347 VARICK ST

\$555,000 Adj Price \$555,000

Address	347 VARICK ST	Days On Market	8
Unit Number	114A	MoMaintFee	\$765
Sq Feet	1220	 Taxes	\$9,108
Ask Price	\$535,000		
Sold Price	\$555,000		
Closing Date	10/16/2014	•	

Ad Rmks: The Dixon Mills presents a 2 bedroom, 2 bath condo featuring modern amenities of hardwood floors, oversized windows, high ceilings & 1220 sq ft of living space! Direct access to garage and storage, only unit with this option. On-site: concierge, kids play area, exercise room, lounge with fireplace & cinema-style screening room, access to a full indoor basketball court, free fitness classes everyday ranging from yoga, bootcamp, and Zumba.



Price

140010716

Address 264 9TH ST

Price \$572,500

Adj Price \$572,500

Address	264 9TH ST	Days On Market	14
Unit Number	1P	MoMaintFee	\$465
Sq Feet	1150	Taxes	\$4,292
Ask Price	\$585,000		
Sold Price	\$572,500		

Ad Rmks: Hamilton Park at your doorstep! Spacious 2 bedroom and 1.5 bath with deeded parking in prime Downtown Jersey City. One of the largest units in the building with approximately 1150 sq feet, beautifully remodeled bathrooms, renovated kitchen with SS appliances, formal dining room, massive unique fireplace, hardwood floors, new windows and custom built-in cabinets in dining room. Extra large living room makes entertaining a breeze. Chic cafes, boutique stores, and restaurants all just a short stroll away.



MLS # 140009291

Address 591 JERSEY AVE

Price \$675,000

\$675,000 Adj Price

Address	591 JERSEY AVE	/	36
Unit Number	5	MoMaintFee	\$408
Sq Feet	1270	Taxes	\$14,437
Ask Price	\$699,000		
Sold Price	\$675,000		

Ad Rmks: Jersey City's most anticipated restoration project, The Mansion. Seven unique & beautiful homes each demonstrating meticulous craftsmanship. All homes feature spacious open layout, custom kitchen w/SS appliances, marble back splash w/SS finishes, updated baths, distinctive molding throughout, gleaming hardwood floors, washer/dryer in unit & additional storage dedicated to each unit. Conveniently located blocks from the PATH and local highways.

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10/1/2014

10/16/2014

Closing Date

Closing Date



MLS # 140009604 Address 1 GREENE ST

Price \$715,000 Adj Price \$715,000

Address	1 GREENE ST	Days On Market	16
Unit Number	809	MoMaintFee	\$1,275
Sq Feet	1530	Taxes	\$13,707
Ask Price	\$725,000		
Sold Price	\$715,000		
Closing Date	9/19/2014	***	

**Ad Rmks:** Luxury 2BR/2Bth Penthouse living in Premier Waterfront condo in History Paulus Hook District. Unobstructed views of Hudson River, Statute of Liberty, Ellis Island & Verrazano Bridge. 24hrs doorman, pool, valet parking, hardwood floors, terrace and washer & dryer.



MLS # 140009989

Address 149 ESSEX ST

Price \$725,000

Adj Price \$725,000

Address		ESSEX ST	,	18
Unit Num	nber 4U		MoMaintFee	\$608
Sq Feet	120	_	Taxes	\$8,813
Ask Price	\$69	99,999		
Sold Pric	e \$72	25,000		

Ad Rmks: Contemporary drama fills this 2Br 2Bth sprawling corner unit with windows everywhere and views of marina. Sleek open Chefs Kitchen with galley kitchen granite and stainless appliances open floor plan. A true entertainers delight with many ways to upgrade your life. Space and storage everywhere. Full service doorman building, gym, park-like setting and the painter just left! Don't miss this opportunity at \$699k. Building also has a tax abatement which expires in 2025.

9/29/2014

Closing Date



MLS # 140008996

Address 222 MONTGOMERY ST

Price \$749,000

Adj Price \$749,000

Address	222 MONTGOMERY ST	Days On Market	49
Unit Number	5K	MoMaintFee	\$486
Sq Feet	1223	Taxes	\$8,834
Ask Price	\$749,000		
Sold Price	\$749,000		
Closing Date	9/24/2014		

**Ad Rmks:** This two bedroom, two bathroom duplex in the historical Majestic Theatre building boasts northern exposures and private terrace off both bedrooms on the top floor. The residence is equipped with heated floors in the bathroom, modern sound proof construction, and high-efficiency gas heating. Only a two block walk to the Grove Street PATH station and close to all transportation, shops and schools.

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MLS # 140010194

Address 311 WASHINGTON ST

Price \$755,000 Adj Price \$755,000

Address	311 WASHINGTON ST	Days On Market	8
Unit Number	6F	MoMaintFee	\$699
Sq Feet	1364	Taxes	\$13,140
Ask Price	\$749,900		
Sold Price	\$755,000		
Closing Date	9/30/2014		

Ad Rmks: Corner condo w/ 14 windows, 1364 SF, 2BD, 2BA w/3 exp & deeded garage parking for 1 car & is 5min from Exchange Place & Grove St PATH. Kitchen features ample cabinet space, granite counters, a breakfast bar, recessed lighting & GE Profile SS appl. The master bed includes a walk-in closet & a master bath. Other highlights: 9'2'' ceilings, Brazilian Cherry HWF, Jacuzzi soaking tub & custom window blinds in the bdrms. 61-unit steel-&concrete elevator bldg w/ DM, exercise rm, bike storage & a common courtyard.



MLS # 140009299

Address 126 DUDLEY ST

Price \$780,000 Adj Price \$780,000

Address	126 DUDLEY ST	Days On Market	20
Unit Number	319	MoMaintFee	\$722
Sq Feet	1222	Taxes	\$8,866
Ask Price	\$769,000		
Sold Price	\$780,000		

**Ad Rmks:** Very desirable 1222sf 2.5BR 2BA w/TWO deeded parking indoor parking spots in coveted Paulus Hook. This home sports SS appliances, granite counter and back-splash, marble master bath, custom wood blinds, accent lighting in kitchen, walk-in closets, large bright and breezy bay windows. Unit features HWF, central HVAC, W/D in unit. Elevator building with exercise room, stylish inviting lobby and manicured common courtyard complete this excellent value package. Minutes to LRT/ FERRY/PATH



MLS # 140009741

Address 201 LUIS M MARIN

BLVD

Price \$785,000

Adj Price \$785,000

Address	201 LUIS M MARIN	Days On Market	29
	BLVD		
Unit Number	1307	MoMaintFee	\$585
Sq Feet	1271	Taxes	\$9,876
Ask Price	\$785,000		
Sold Price	\$785,000		

Ad Rmks: Enjoy the splendor of all this full-service building has to offer. Enter an expansive living/dining space through the gourmet kitchen that has granite counters, stainless steel appliances, stone floors, maple cabinetry & breakfast bar. Take pleasure in the marble baths w/ Kohler fixtures, double sink, oversized tub & separate shower. Terrace off the master bedroom, gleaming wood floors, floor to ceiling windows, central air, convenience to PATH/Light Rail/Ferry & this is an ideal unit! Parking avail. \$35K.

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10/7/2014

Closing Date

Closing Date

9/5/2014



MLS # 140009713

Address 102 CHRISTOPHER

COLUMBUS DR

Price \$785,000

Adj Price \$785,000

Address	102 CHRISTOPHER	Days On Market	38
	COLUMBUS DR		
Unit Number	709	MoMaintFee	\$841
Sq Feet	1189	Taxes	\$9,858
Ask Price	\$795,000		
Sold Price	\$785,000		
Closing Date	9/26/2014		

Ad Rmks: Welcome yourself to this finely crafted & unique unit with amazing private rooftop terrace! Enter into an inviting floor plan & expansive living space with high ceilings & direct access onto your terrace or common amenities on same floor. Kitchen features rift-cut oak wood cabinets, Black Galaxy granite counters/floors & stainless steel appliances. Bathrooms feature Botticino marble counters/floors & Kohler fixtures. Endless amenities such as Fitness Room, Pool, Game/Screening Room, Resident Lounge & more!



MLS # 140011255

Address 78 WAYNE ST

\$790,000

Price \$790,000

Adj Price

Adj Price

Address	78 WAYNE ST	Days On Market	12
Unit Number	303	MoMaintFee	\$437
Sq Feet	1125	Taxes	\$9,300
Ask Price	\$799,000		
Sold Price	\$790,000		

10/17/2014

1 SHORE LANE

Ad Rmks: \*\*\*Luxury New Construction - 2 bed/2 Bath w/ Garage Parking - Just 1 Block to Grove St. PATH\*\*\*Very First Resale in The Rosina, an Exclusive High Design Boutique Loft Building in the Heart of Downtown Jersey City. Finishes Include: Kempas Hardwood Floors, Ceaserstone Kitchen Countertops w/Marble Mosaic Backsplash, Fridgidaire Professional Series Appliances, Dual Stainless Undermount Sinks w/Backlight Onyx Floating Vanity in Master, Rain Shower w/Four Heads, Exquisite Custom Stonework & Lighting Throughout!

Days On Market

MoMaintFee

Taxes

54

\$690

\$11,000



MLS # 140007833

Address 1 SHORE LANE

\$820,000

Price \$820,000

Sq Feet 1170

Ask Price \$849,000

Sold Price \$820,000

Closing Date 9/2/2014

Ad Rmks: Luxurious 2br/2ba co coveted Shore Club. Open floor plan

901

Closing Date

Address

Unit Number

**Ad Rmks:** Luxurious 2br/2ba corner unit in full amenity/doorman building at coveted Shore Club. Open floor plan featuring floor- to-ceiling windows, s/s appliances, granite countertops, h/w floors, and NYC views from living room, master bedroom and private terrace. Amazing rooftop deck with Jacuzzi, steam room, sauna, gym, children's play area and screening room. Minutes to PATH and shops on premises. Tax abatement in effect.

Prepared by Alex Bao, Luxury Condo Sales Specialist, 201.881.6897 alexbao2000@gmail.com



MLS # 140012468 Address 126 DUDLEY ST

\$849,000

Adj Price \$849,000

Price

Address	126 DUDLEY ST	Days On Market	4
Unit Number	420	MoMaintFee	\$711
Sq Feet	1275	Taxes	\$10,835
Ask Price	\$839,000		
Sold Price	\$849,000		
Closing Date	10/29/2014		

**Ad Rmks:** Two bedroom + den, two full bath condo located on the South West corner with parking in Paulus Hook area of JC. Features wrap around widows, hdwd floors, large airy kitchen with granite counter top, 42" cherry cabinets, island with breakfast bar & SS appliances. Large master bedroom with walk-in-closets, marble & granite bathroom with Kohler sink, Jacuzzi tub & glass shower door. Den is great for an office or family room. Close to all Paths, shops, restaurants & parks.



MLS # 140009007

Address 105 GREENE ST Price \$852,500

Adj Price \$852,500

Address	105 GREENE ST	Days On Market	24
Unit Number	1302	MoMaintFee	\$803
Sq Feet	1259	Taxes	\$12,610
Ask Price	\$849,000		
Sold Price	\$852,500		

Ad Rmks: SPECTACULAR NE CORNER UNIT IN THE LOVELY MONTGOMERY GREENE. THIS CONDO FEATURES 2 BEDROOMS/2 FULL BATHS, SS APPLIANCES, CHEF KITCHEN, H/W FLRS. OPEN LAYOUT GREAT FOR ENTERTAINING. BUILDING OFFERS 24 HR. CONCIERGE, EXERCISE ROOM, SHARED ROOFDECK WITH NYC VIEWS AND VALET PARKING FOR \$250/MONTH. THIS IS A MUST SEE!



MLS # 140010370
Address 20 2ND ST
Price \$865,000
Adj Price \$865,000

Address 20 2ND ST Days On Market 32 Unit Number 2103 MoMaintFee \$703 Sq Feet 1173 Taxes \$10,159 Ask Price \$875,000 Sold Price \$865,000

Ad Rmks: 2 BR/2BA Waterfront condo w/ balcony NY Skyline views. Upgraded kitchen/baths, SS appliances, granite counter tops-marble backsplash & hardwood floors. Plenty of additional cabinets for storage. Built in 9' cabinet unit & w/ granite tops - ideal for entertaining. Garage parking on the 1st floor included. 24 hour concierge, on-site management, heated pool w/ sundeck, fitness center & resident common area. Close to PATH, NYC buses, shopping, schools & parks!

Prepared by Alex Bao, Luxury Condo Sales Specialist, 201.881.6897 alexbao2000@gmail.com

10/10/2014

Closing Date

Closing Date

9/18/2014



MLS # 140010017
Address 65 2ND ST
Price \$875,000
Adj Price \$875,000

Address	65 2ND ST	Days On Market	33
Unit Number	2311	MoMaintFee	\$755
Sq Feet	1105	Taxes	\$10,463
Ask Price	\$889,000		
Sold Price	\$875,000		
Closing Date	9/30/2014	••	

Ad Rmks: South East facing newly renovated 2 Bedrm/2 Bath w/ panoramic views of NYC, Hudson River and Statue of Liberty at the Portofino. Open Living/Dining area, Large Balcony, Gourmet style Kitchen w/Granite counters, breakfast bar & S/S Appliances, Master Suite w/walk in-closet, custom designed Baths, in a Full Service Complex with Elevators, Gym, 24hr Concierge, Internet, Direct TV, Outdoor Pool w/Barbecue Area, Community Rm, Business Center & Kids Play Rm. FHA Mortgage Approved Condominium.



MLS # 140010419

Address 389 WASHINGTON ST

Closing Date

Closing Date

10/3/2014

Price \$880,000 Adj Price \$880,000

Address	389 WASHINGTON ST	Days On Market	8
Unit Number	9K	MoMaintFee	\$745
Sq Feet	1247	Taxes	\$12,300
Ask Price	\$819,000		
Sold Price	\$880,000		

**Ad Rmks:** Come live in the luxurious A Condo in this large two bed two bath east facing unit with downtown views and fabulous Mid town views. Maintenance includes heat, hot water and gas. Gleaming hardwood floors and stainless steel appliances with walk in closet in master bedroom completed with a large terrace. One deeded parking spacing included.



MLS # 140011475

Address 20 NEWPORT PARKWAY

Price \$899,998 Adj Price \$899,998 
 Address
 20 NEWPORT PARKWAY Days On Market
 9

 Unit Number
 806
 MoMaintFee
 \$676

 Sq Feet
 1160
 Taxes
 \$10,243

 Ask Price
 \$899,998

 Sold Price
 \$899,998

**Ad Rmks:** Fabulous 2BR/2BA at the luxurious Shore Club in Newport. Unit boasts a large terrace with NYC views, hard wood floors, w/d in unit, granite counter-tops and NYC views from the master bedroom as well. The shore is a full service building with 24/7 doorman, sauna/steam, gym, roof deck, elevator and steps to the path station. Parking is available in the garage for an additional rent. Priced to sell!

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10/23/2014



MLS # 140008526

Address 1 SHORE LANE

Price \$930,000 Adj Price \$930,000

Address	1 SHORE LANE	Days On Market	37
Unit Number	1112	MoMaintFee	\$789
Sq Feet	1335	Taxes	\$13,291
Ask Price	\$938,000		
Sold Price	\$930,000		
Closing Date	8/22/2014		

Ad Rmks: Great NYC/Riverview from popular line-2bedrooms plus Den, 2 full baths. Corner unit with south-west exposure. Ton of sunlight, lot of closet space. Hardwood floors throughout, chef's kitchen with granite countertops, SS applainces. Large master bedroom with walk-in closet, washer/dryer in the unit. Building offers 24/7 concierge, penthouse with sauna, steam, Jacuzzi, gym, kids room, roofdeck with amazing NYC views. Short distance to Hoboken and Newport Path.



MLS # 140010137

Address 389 WASHINGTON ST

Price \$944,500 Adj Price \$944,500 
 Address
 389 WASHINGTON ST
 Days On Market
 10

 Unit Number
 16F
 MoMaintFee
 \$846

 Sq Feet
 1366
 Taxes
 \$10,776

 Ask Price
 \$939,000

 Sold Price
 \$944,500

Ad Rmks: Sleek & stylish 16th flr NE corner unit w/ spacious 1366 SF 2BR/2BA, a 35-foot long Eastern facing wall of floor to ceiling glass w/ direct NYC views, a recently expanded SS/granite kitchen & dining area, marble master bath w/ tub, separate shower, Brazilian cherry hdwd flrs, W/D, private terrace, deeded parking & storage. The A-Condominiums is a full service concierge/doorman amenities building & contemporary architectural gem in downtown Jersey City. Close to transportation & extensive retail & dining.

CONDO-COOP Summary Statistics					
HIGH LOW AVERAGE MEDIAN					
LP:	\$939,000	\$499,000	\$751,517	\$785,000	
SP:	\$944,500	\$494,800	\$753,839	\$785,000	

10/3/2014

Closing Date